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News Release

BASF Group 2nd Quarter/1st Half 2015 Important Figures

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BASF Group

		2nd Quarter			1st Half		
		2015	2014 ¹	Change %	2015	2014 ¹	Change %
Sales	million €	19,078	18,455	3	39,145	37,967	3
Income from operations before depreciation and amortization (EBITDA)	million €	2,994	2,705	11	5,884	5,656	4
Income from operations (EBIT) before special items	million €	2,043	2,012	2	4,113	4,124	0
Income from operations (EBIT)	million €	2,039	1,933	5	4,034	4,154	(3)
Financial result	million €	(152)	(136)	(12)	(316)	(319)	1
Income before taxes and minority interests	million €	1,887	1,797	5	3,718	3,835	(3)
Net income	million €	1,265	1,259	0	2,439	2,723	(10)
Earnings per share	€	1.38	1.37	1	2.66	2.96	(10)
Adjusted earnings per share	€	1.49	1.53	(3)	2.92	3.16	(8)
Cash provided by operating activities	million €	2,753	966	185	5,143	2,713	90
Additions to long-term assets ²	million €	1,526	1,207	26	2,860	2,156	33
Research expenses	million €	495	471	5	969	914	6
Amortization and depreciation ²	million €	955	772	24	1,850	1,502	23
Segment assets (as of June 30) ³	million €	64,334	57,319	12	64,334	57,319	12
Personnel costs	million €	2,394	2,360	1	5,271	4,684	13
Number of employees (as of June 30)		113,539	112,277	1	113,539	112,277	1

¹ The figures for the second quarter and first half of 2014 have been adjusted to reflect the dissolution of the gas trading disposal group at the end of 2014.

² Intangible assets and property, plant and equipment (including acquisitions)

³ Intangible assets, property, plant and equipment, inventories and business-related receivables

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Segments

2nd Quarter (million €)

	Sales			EBITDA			Income from operations (EBIT) before special items			Income from operations (EBIT)		
	2015	2014	Change in %	2015	2014	Change in %	2015	2014	Change in %	2015	2014	Change in %
Chemicals	3,975	4,298	(8)	779	725	7	548	570	(4)	548	536	2
Performance Products	4,084	3,924	4	586	646	(9)	304	435	(30)	368	454	(19)
Functional Materials & Solutions	4,916	4,518	9	598	468	28	458	356	29	411	351	17
Agricultural Solutions	1,678	1,666	1	422	476	(11)	365	433	(16)	365	433	(16)
Oil & Gas	3,668	3,194	15	661	696	(5)	431	546	(21)	430	499	(14)
Other	757	855	(11)	(52)	(306)	83	(63)	(328)	81	(83)	(340)	76
	19,078	18,455	3	2,994	2,705	11	2,043	2,012	2	2,039	1,933	5

1st Half (million €)

	Sales			EBITDA			Income from operations (EBIT) before special items			Income from operations (EBIT)		
	2015	2014	Change in %	2015	2014	Change in %	2015	2014	Change in %	2015	2014	Change in %
Chemicals	7,841	8,696	(10)	1,719	1,507	14	1,274	1,171	9	1,274	1,136	12
Performance Products	8,122	7,796	4	1,310	1,257	4	819	862	(5)	859	868	(1)
Functional Materials & Solutions	9,500	8,754	9	1,198	892	34	889	667	33	875	662	32
Agricultural Solutions	3,576	3,319	8	1,048	1,028	2	939	943	0	938	943	(1)
Oil & Gas	8,661	7,470	16	1,326	1,460	(9)	868	1,012	(14)	866	1,096	(21)
Other	1,445	1,932	(25)	(717)	(488)	(47)	(676)	(531)	(27)	(778)	(551)	(41)
	39,145	37,967	3	5,884	5,656	4	4,113	4,124	0	4,034	4,154	(3)

Regions

Regions (million €)

	Sales by location of company			Sales by location of customer			EBIT before special items ¹		
	2015	2014	Change in %	2015	2014	Change in %	2015	2014	Change in %
2nd quarter									
Europe	10,646	10,481	2	10,028	9,960	1	1,524	1,306	17
Thereof Germany	7,652	7,526	2	3,656	3,296	11	800	512	56
North America	4,305	4,159	4	4,364	4,075	7	434	466	(7)
Asia Pacific	3,113	2,861	9	3,308	3,053	8	45	172	(74)
South America, Africa, Middle East	1,014	954	6	1,378	1,367	1	40	68	(41)
	19,078	18,455	3	19,078	18,455	3	2,043	2,012	2
1st half									
Europe	22,619	22,382	1	21,487	21,387	0	2,863	2,736	5
Thereof Germany	16,723	16,445	2	8,290	7,170	16	1,349	1,169	15
North America	8,537	8,059	6	8,576	7,915	8	904	957	(6)
Asia Pacific	6,028	5,709	6	6,381	6,090	5	237	346	(32)
South America, Africa, Middle East	1,961	1,817	8	2,701	2,575	5	109	85	28
	39,145	37,967	3	39,145	37,967	3	4,113	4,124	0

¹ By location of company