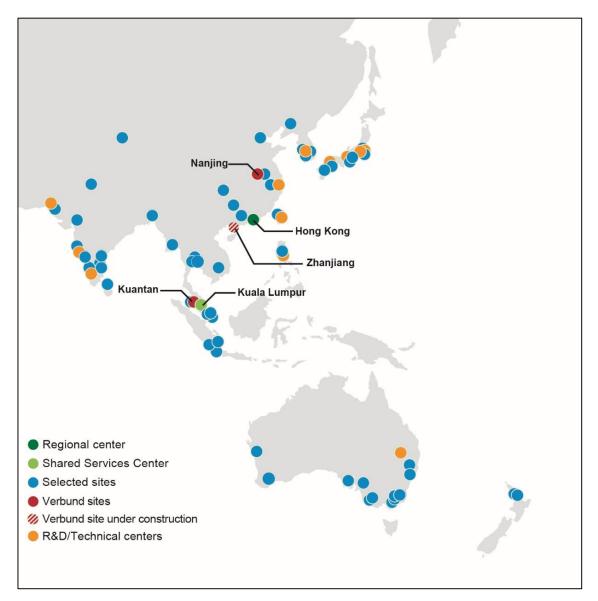
**BASF** We create chemistry

# 2019 Facts & Figures Asia Pacific

10 mg

## **BASF Asia Pacific: at a glance**



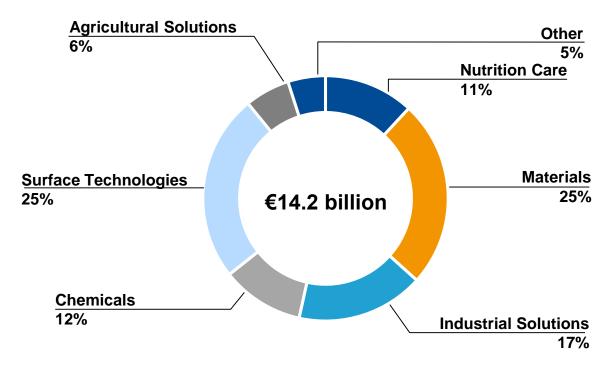
Present in **19** markets ~100 production sites\* ~100 sales offices\* 18,634 employees\*\* ~€14.2 billion sales in 2019\*\*\* ~€1.1 billion EBIT in 2019

\* Some sites are not shown due to scale. Site and office numbers refer to companies of significant size where BASF holds a stake greater than 50%.

- \*\* Employee number as of December 31, 2019.
- \*\*\* Sales by location of customer as of December 31, 2019

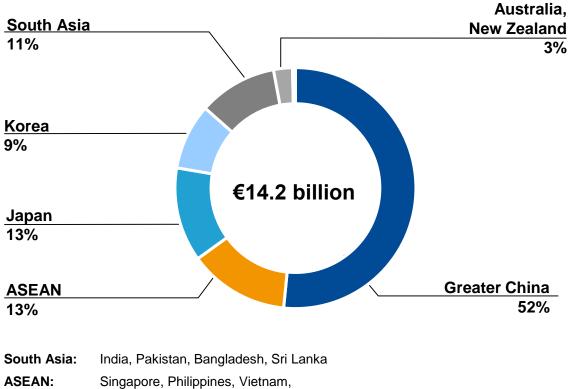
## **BASF Asia Pacific: 2019 sales\***

### Sales\* by segment in 2019 (billion €)



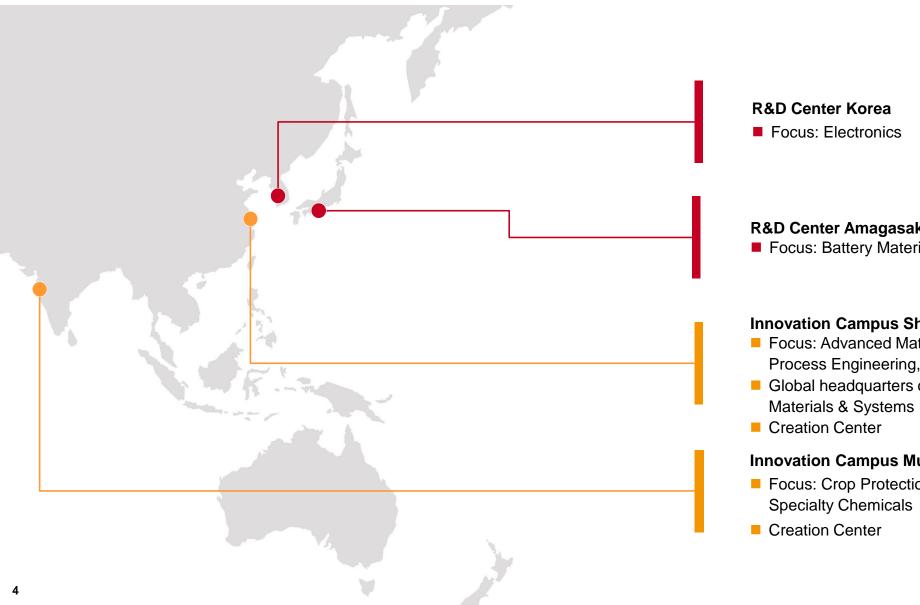
\*Sales to third parties by location of customer; figures do not include sales of joint ventures consolidated at equity such as BASF-YPC Ltd., Nanjing, China

Sales\* by market in 2019 (billion €)



Thailand, Indonesia, Malaysia, Myanmar, Cambodia

## **BASF in Asia Pacific: innovation set-up**





#### R&D Center Amagasaki Focus: Battery Materials



#### **Innovation Campus Shanghai**

Focus: Advanced Materials, Process Engineering, Catalysts



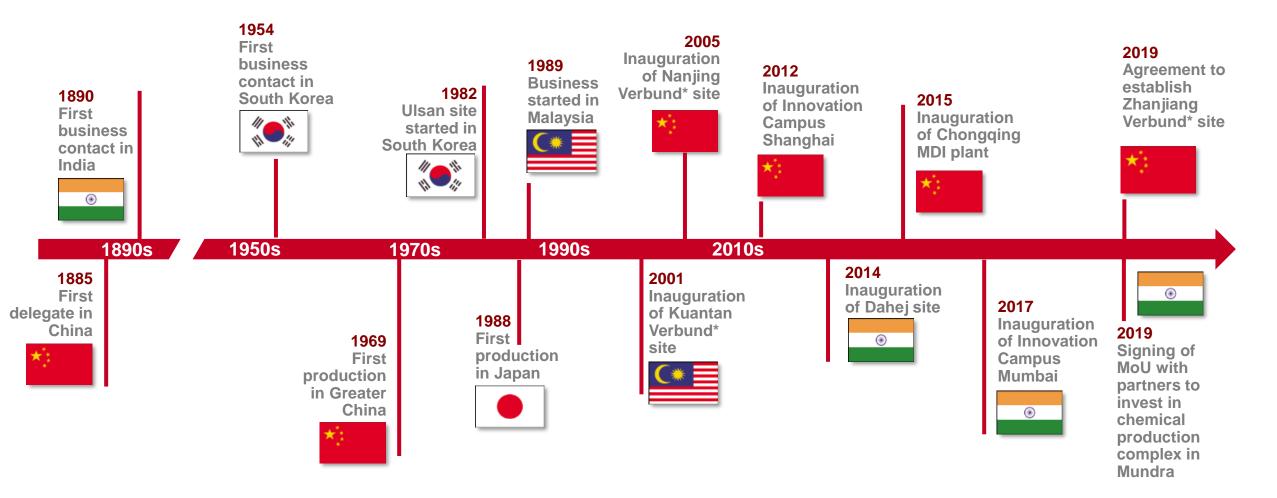
Global headquarters of Advanced

#### **Innovation Campus Mumbai**

Focus: Crop Protection,



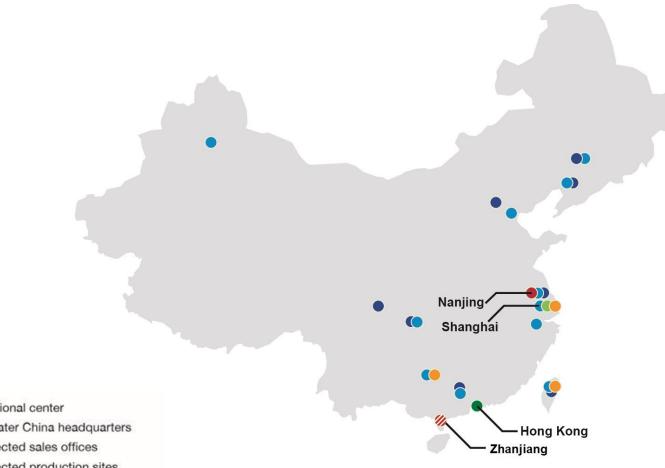
# **BASF is growing in and with Asia Pacific**



\*An integrated production complex where the manufacturing plants are interconnected to ensure that products, by-products and energy are used efficiently and intelligently and that costs and environmental impact are minimized.



## **Greater China**



## Mainland China, Hong Kong, Taiwan

28 wholly owned subsidiaries

 joint ventures production sites sales offices 9,230 employees\*

~€7.3 billion sales\*\* in 2019

Employee number as of December 31, 2019 \*\* By location of customer as of December 2019

- Regional center
- Greater China headquarters
- Selected sales offices
- Selected production sites
- Verbund site
- Werbund site under construction
- R&D/Technical centers

Some sites are not shown due to scale. All figures refer to BASF entities fully consolidated according to IFRS 10/11.

## **ASEAN**



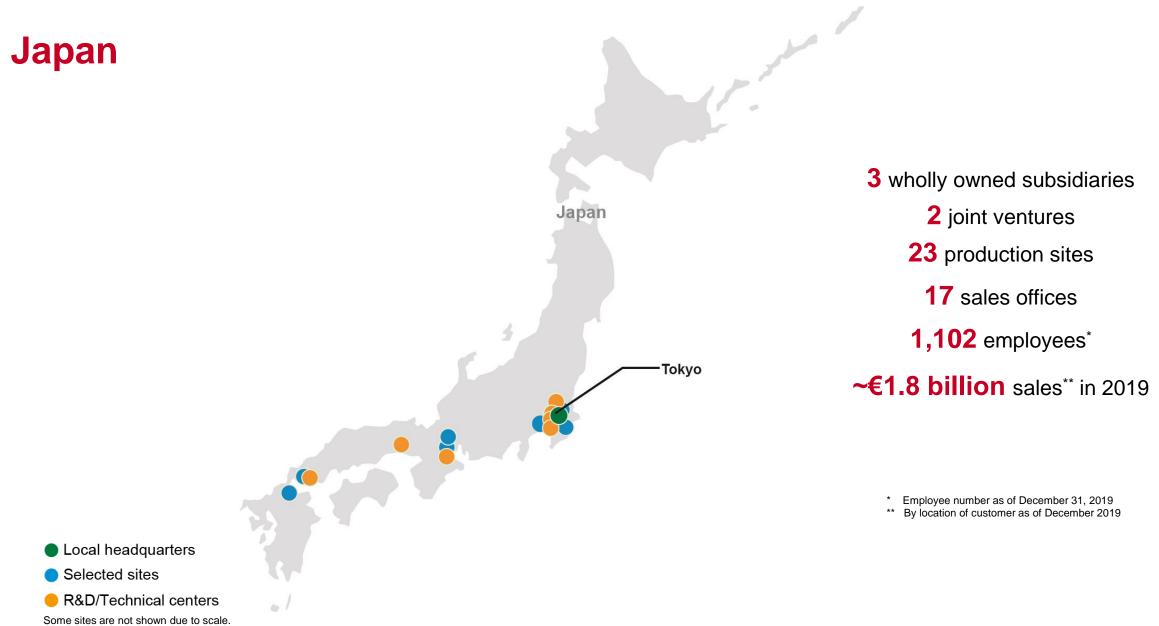
Some sites are not shown due to scale. All figures refer to BASF entities fully consolidated according to IFRS 10/11.

## Singapore, Malaysia, Indonesia, Thailand, Vietnam, Philippines, Myanmar, Cambodia

- 13 wholly owned subsidiaries
  - 4 joint ventures
  - **16** production sites
    - **18** sales offices
  - 4,122 employees\*
- ~€1.9 billion sales\*\* in 2019

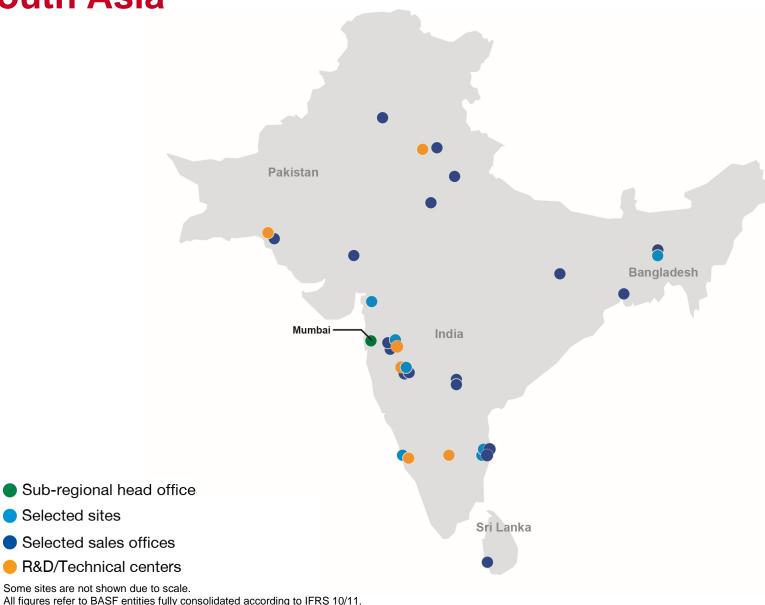
\* Employee number as of December 31, 2019

\*\* By location of customer as of December 2019



All figures refer to BASF entities fully consolidated according to IFRS 10/11.

# **South Asia**



## India, Pakistan, Bangladesh, Sri Lanka

- 3 wholly owned subsidiaries
- 1 publicly listed company\*
  1 joint venture
  11 production sites
  34 sales offices
  2,431 employees\*\*
  ~€1.5 billion sales\*\*\* in 2019

\* BASF India Limited is a public limited company with 73.33% of its shares held by BASF SE \*\* Employee number as of December 31, 2019 \*\* By location of customer as of December 2019

## **Korea**



- 2 wholly owned subsidiaries
  - 1 joint venture
  - 8 production sites
    - 2 sales offices
  - 1,142 employees\*
- ~€1.3 billion sales<sup>\*\*</sup> in 2019

\* Employee number as of December 31, 2019
 \*\* By location of customer as of December 2019

- Local headquarters
- Selected sites
- R&D/Technical centers

Some sites are not shown due to scale. All figures refer to BASF entities fully consolidated according to IFRS 10/11.

## **Australia and New Zealand**



Some sites are not shown due to scale. All figures refer to BASF entities fully consolidated according to IFRS 10/11. 5 wholly owned subsidiaries
11 production sites
6 sales offices
500 employees\*
~€359 million sales\*\* in 2019



- \* Employee number as of December 31, 2019
- \*\* By location of customer as of December 2019

# **Verbund Site Nanjing**

Employees (BASF-YPC Company Limited)	1,942*
Site area	2.42 km <sup>2</sup>
Sales products	2.9 million metric tons p.a.
Road	21.8 km
Rail	4.2 km
Pipelines	400 km (outside) 708 km (inside)
Production facilities	33 production plants



\*as of December 31, 2019

## **Verbund Site Kuantan**

Employees	1,017*
Site area	1.36 km², Gebeng site 0.11 km², Port Tank Farm
Sales products	~780,000 metric tons p.a.
Road	17 km
Pipelines	450 km (surface) 30 km (underground)
Production facilities	16 production plants



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